

# Job Hunting in Industry: Interviewing & Negotiation

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Bill Lindstaedt has been helping scientists and engineers make career decisions for over twenty years. His specialty is working with Ph.D. pre- and postdoctoral scientists as they transition from academic positions to careers in biotech and other non-academic settings.

This 2-part workshop will cover:

- How to prepare for interview questions, from “Why are you leaving academia?” to “Tell me about a time when you’ve handled a crisis”.
- What goes into a typical industry job offer (salary, bonus, stock, benefits, etc.), and how to negotiate the package.

## Wednesday, December 9

### 9 a.m.-12 p.m.

Interviewing: 9 - 10:45 a.m.

Compensation Negotiation: 11 a.m.-12 p.m.

Amphitheater 1 (S2-102)



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